



Local Roots, Global Reach

ISLE OF WIGHT COUNTY, VIRGINIA

December 15, 2022

Blue Ridge Rescue Suppliers, Inc.
1273 Colonial Fort Drive
Montvale, VA 24122
Attention: David Rice

Dear Mr. Rice,

Thank you for submitting your proposal for our *RFP #23-3210-157 PROTECTIVE CLOTHING FOR STRUCTURAL FIREFIGHTING*, dated November 15, 2022.

Please be advised that Isle of Wight County has awarded the RFP to Blue Ridge Rescue Suppliers, Inc., based on the specifications in the RFP, and on your pricing schedule below (and attached):

<u>ITEM #</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>
Honeywell VAISLE00218	Coat	\$1,519.05
Honeywell VAISLE00219	Pants, firefighting	\$ 961.28
Honeywell VAISLE00216	Coats	\$1,864.32
Honeywell VAISLE00217	Pants	\$1,353.03

In addition, modifications may be required to future firefighting equipment, including coats and pants. To accommodate these changes, if approved by the County, you have indicated the following % rate discount from Catalog List Pricing, for each of the items below. The purchase prices below are optional and are in no way a guarantee of purchase:

DESCRIPTION

% DISCOUNT FROM CATALOG

Honeywell/Morning Pride Coats	34%
Honeywell/Morning Pride Pants	34%
Vanguard MK-1 and MK1 Ultra	11%
Honeywell Hoods	30%
Honeywell Helmet	32%
Honeywell Boots	31%

Thank you for your interest in doing business with Isle of Wight County. We look forward to working with you.

Should you have further questions or need assistance in any manner, please feel free to contact me at (757) 365-6283.

Sincerely,

Erin Wishall

Erin Wishall
Purchasing Agent